

Upcoming Bootcamps: July 27th - 29th, September 28th - 30th

The Ultimate Self Storage Bootcamp!



Join Corey Donaldson and Steve Case for three action-packed days in Macon, GA! They will be on location at 3 Self Storage Facilities to teach you how to create lifetime income streams \$\$\$ in the Self Storage business!

How to Find and Evaluate a Storage Facility

- The “Best Kept Secret” of where to find self storage facilities
- The 10 pitfalls to avoid when buying a self storage facility
- The 5 ways to immediately know if an owner is “fibbing” about their incomes and expenses
- Learn what the big self storage companies know that earn them huge profits
- How to evaluate the price of a storage facility

How to Perform a Complete Due Diligence

- How to determine the “True” profit and losses of the property
- Ten things that a seller will not want you to ask about

How to Finance Your Purchase

- How to get a loan on the property at low long-term fixed interest rates
- How to cultivate private lenders that will be dying to invest with you
- How to create a property package that will instantly make any investor (public or private) want to loan you money



How to Lock Up a Good Deal

- How to build a solid contract with a "special" clause
- How to get concessions from the seller after due diligence
- How to "safeguard" your earnest money
- How to structure a deal for "tax-free" profits

How to Supercharge Your Profits

- The 10 profit centers that will skyrocket your earnings
- How to increase your product sales by 300%
- How to double your number of highly profitable commercial tenants who stay longer and pay more



How to Develop an Effective Management Team

- Compensation plans that will make your management team go the extra mile
- The five qualities that an onsite manager MUST HAVE to succeed
- What management software is crucial to having a well run facility

To ensure the most comprehensive and personalized learning experience, the bootcamps are limited to 20 people who are serious about making money in the Self Storage business. Don't wait—act now to confirm your spot in the next class of future self storage millionaires!!

“It 's amazing just how many profit centers there are in self storage. During the class we came up with over twenty. I can really see how profitable self storage could be. I hope to get started in this lucrative business soon with the tools that Corey has provided us with.” Jim S. San Diego, CA

Receive \$500 OFF the cost of admission if you register by July 1 !

The Ultimate Self Storage Bootcamp!

Registration Fee / Bootcamp Information

The cost of this one-of-a-kind bootcamp is \$3,995 - but, if you sign up by July 1, you will save **\$500!** ... **\$3,495** is a small price to pay to learn how to make Million\$\$ in the self storage business! Act now to take advantage of this offer!

Location: Macon, Georgia

Dates: July 27th—29th *or* September 28th-30th

Hours: 8am - 6pm each day
*optional sessions held from 8-10pm

Register Online: www.selfstorageinvesting.net

How to Manage Your Facility and Expenses

- How to instantly save 15% off your phone book advertisements AND get free help designing your ad so that it rivals the “Big Boys”
- How to make sure your employees are not stealing from you
- The five MUST HAVE tools to manage your property from anywhere in the world...that cost less than a cup of coffee a day!
- How to properly run an “auction” without getting into legal hot water



Entity Structure

- Why it is important to minimize liability
- How to protect your equity from “ambulance chaser” tenants
- Important tax considerations

“It was without a doubt the most productive time and best investment that I have made since entering the self storage business. I hope every self storage owner and manager in the country, with the exception of my competitors, take the opportunity to learn from Corey and Steve.” Ed M. Phoenix, AZ

How to Market and Advertise Your Storage Facility

- The 5 buying factors that all customers are looking for
- Three “sure fire” marketing promotions that will have renters calling you FIRST!
- How the internet has impacted the self storage industry and how you can use it to maximize your marketing efforts!

How to get TOP Dollar for your Storage Facility when it's Time to Sell

- How to determine the top dollar that you can expect for your facility
 - Where to market your storage facility to sell for the highest profit
 - How to create a sales package that will have your phone ringing off the hook
- ...and MUCH MORE!



Steve Case started investing in real estate in 1987. After a successful stint in single family homes, he turned his focus to other asset classes to include self storage facilities. Steve has been involved in a number of facilities since 2002 - his depth of experience now spans over 2000 units and more than 320,000 sq. feet of self storage space. Steve is often sought out by colleagues in the self storage business for his advice and analytical know-how of the self storage industry.



Since his entry into the real estate market in 1993, Corey Donaldson has acquired a sizable portfolio of assets including apartments, single family homes, self storage facilities, and mobile home parks. He now owns 4 self storage facilities with three more on the way. Corey is often consulted for his strong deal making and operational focus. He speaks regularly at real estate clubs, national seminars, and universities about real estate and self storage investing.

Combined, Corey and Steve have been involved in 9 storage facilities over the past three years. They have learned valuable lessons along the way to super profits. This bootcamp is the shortcut to the real-life lessons they've learned - don't miss this opportunity to learn from the experts!

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